Comm. 103 Study Guide

Final Exam

Chapt. 7-13

Chapt 7	Chapt. 8	Chapt. 9	Chapt. 10	Chapt. 11	Chapt 12
Assertiveness	Adapting	Reflected	Autonomy-	brainstorm	Rite
	communication	appraisal	connection		
Climate	assimilation	Engage in	Exploratory	egocentric	Challenges for
		self	communication		effective
		sabotage			participation.
Claims	culture	Direct	Grave dressing	group	Comm.
superiority		definition			Structures
conflict	Engaging	Johari's	Investments	Disadvantage	Hierarchical
	person	Window		to group	language
	centered				
	communication				
Covert conflict	Masculine-	Generalized	Navigating	Too much	Masculine
	communication	others		cohesion	language
ethnocentrism	Standpoint	Particular	Negotiating	Power to	Organizational.
	theory	others	safe sex		Communication
Sustaining	Open system	Secure	Stabilized	procedural	schema
healthy		attachment	friendship		
communication					
	understanding		Social		storytellers
			relationships		

Chapter 13

Persuade, specific purpose, organizational patterns (2), reducing communication apprehension