

**Study Guide Final Exam \_ Chapters 4, 6, 7, 9, & 10**

<b>Chapter 4 Perception</b>	<b>Chapter 9 Interpersonal Relationships</b>
Increasing accuracy in perception	Collectivist Culture
Perception Checking	Online Relationship
Recency	Relationship End
Schemata	Relationship stages
Uncertainty	Relationship violence
<b><u>Chapter 6</u></b>	<b>Chapter 10 Interpersonal Conflict Management</b>
Assertiveness	Argumentativeness
Confirmation	Conflict management strategies
Indirect messages	Relationship conflict
Indiscrimination	Thinking hats
Verbal Messages	Ways you engage in conflict
<b><u>Allness</u></b>	
<b>Chapter 7 Nonverbal Messages</b>	
Facial Management	
Function of nonverbal	
Psychological Time	
Silence	
Touch Avoidance	